

SCALING AI-INTEGRATED — HIGH-PERFORMANCE TEAMS





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Deliver late, you lose funding.

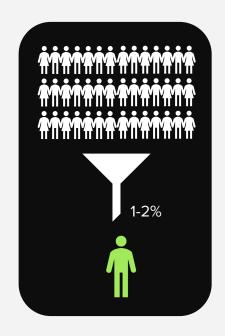
Deliver poorly, you lose customers.

Deliver without vision, you lose your team.









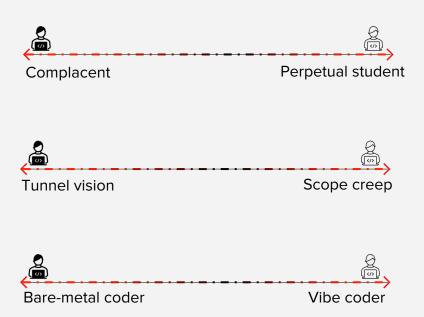


- **x** Worked on the wrong things.
- x Over-engineered the solution.
- x Missed commitments.
- x Didn't validate assumptions.
- x Didn't raise risks early.
- x Avoided difficult conversations.

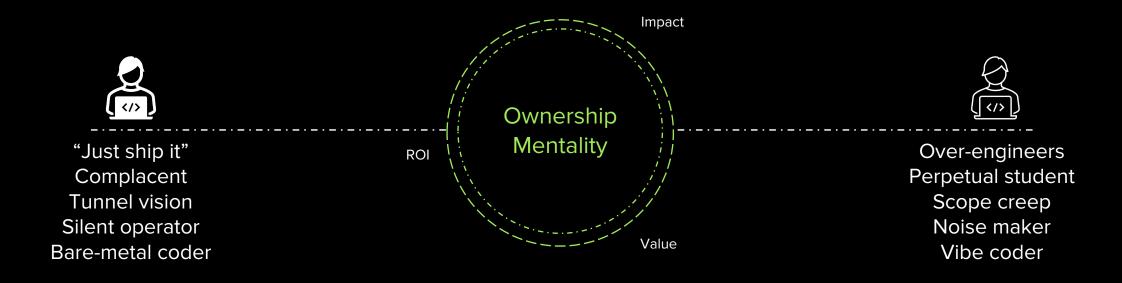














OWNERSHIP MENTALITY

TAKING RESPONSIBILITY OF OUTCOMES, NOT TASKS

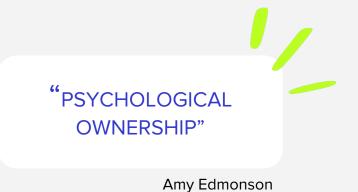
If I were the owner, paying for this work –
would I do it this way?
What would I prioritise?
What would I track to call it a success?"





PSYCHOLOGICAL SAFETY & ACCOUNTABILITY







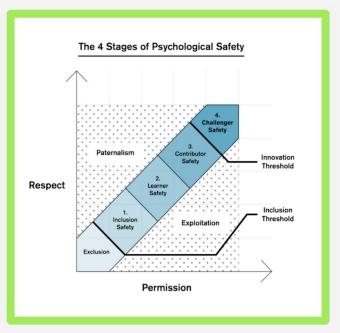
BUILDING PSYCHOLOGICAL SAFETY& ACCOUNTABILITY

- ✓ As the lead, acknowledge your own fallibility. Leads should model vulnerability first.
- ✓ Frame every setback as a learning opportunity.
- ✓ Ask open questions and start with the most junior person in the room.
- ✓ Thank people for their candour, particularly when feedback is tough.
- ✓ Use blameless post-mortems by analysing the process, not the people.
- ✓ After reflection, define clear owners for improvement.
- ✓ In meetings, break the ice with a question first. Make it clear it is okay not to know.



PSYCHOLOGICAL SAFETY & ACCOUNTABILITY





Timothy R. Clark





CLARITY & AUTONOMY

Clarity without autonomy breeds micromanagement.

Autonomy without clarity leads to confusion.¹

¹https://www.dx-learning.com/blog/accountability-in-leadership-isnt-a-burden-its-the-byproduct-of-clarity-and-autonomy



BUILDING CLARITY &AUTONOMY

- ✓ Specify the why, and the expected impact.
- ✓ What does success look like?
- ✓ Define roles and responsibilities (RACI or MOCHA).
- ✓ Use goal setting frameworks, like OKRs (Objectives and Key Results) and KPIs.
- ✓ Root out ambiguity as much as possible, by confirming understanding.
- ✓ Push autonomy downwards, so that people with the most information, can take informed decisions, and make clear where the boundaries for decisions are.

Autonomy is ownership distributed.



Hiring, Retention & Knowledge Transfer



Hiring for Fit, Not Just Skills



Retention through Growth



Knowledge Transfer



TALENT

HIRING FOR FIT

We never lower the bar, even under pressure.





TALENT

RETENTION

Our RPG Framework.





Structures that Enable Performance



Team Composition Matters



Leadership as an Enabler



Governance without Bureaucracy



Exit & Continuity Planning



STRUCTURES

Team Composition Matters





STRUCTURES

Team Composition Matters

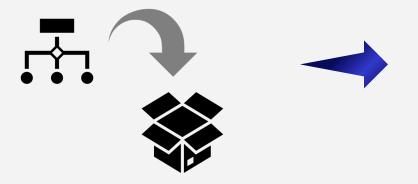
	Start-up <mark>Strike</mark> Teams	Scale-Up Growth Teams	Enterprise Teams
Company Size	2-5 people	10-20 people	30+ people
Strength	Extreme speed, clarity of purpose, direct connection to customers	Balancing speed with architecture, product-market fit, and customer grow	Continuity, governance, compliance, knowledge transfer
Weakness	Fragile. If 1 person leaves, performance dips	Alignment starts to drift, leadership gaps appear, tech debt can grow	Risk of bureaucracy, losing ownership if incentives misaligned



STRUCTURES

Conway's Law

You Ship Your Org Chart





20x siloed, overlapping, redundant services





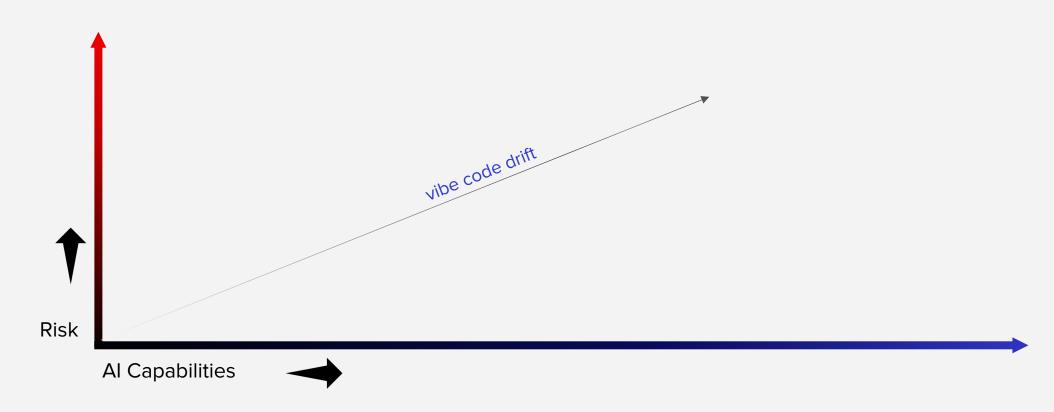


Tool to Peer?



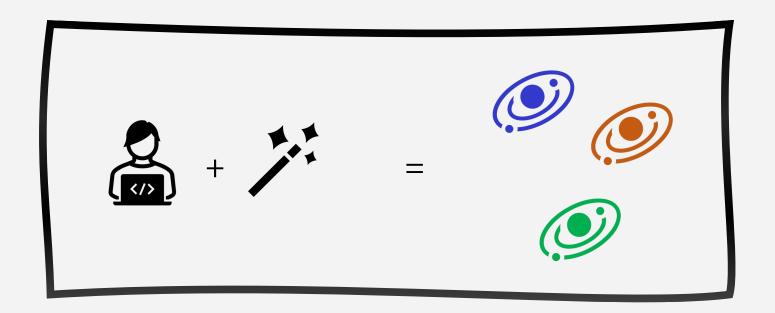


Risk with Al Improvement



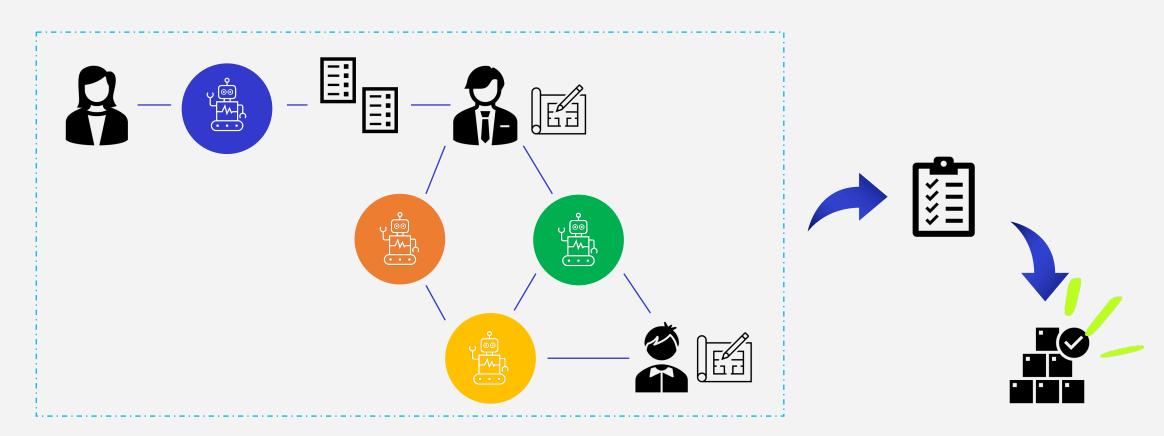


Siloed Developer





The Future of Al-First Teams





Al in Development Today

Most developers are using AI in their day-to-day.

Advice on using AI is fragmented and often contradictory.

Most leaders don't know whether their teams are using AI effectively.



84%

of developers are using (or intend) Al tools in 2025

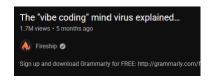




of developers have a favourable stance towards AI tools



"Vibe coding is bad"







Problems with Vibe Coding



AUGUST 7, 2025

A new worst coder has entered the chat: vibe coding without code knowledge

Why 'Vibe Coding' Makes Me Want to Throw Up?

Reddit · r/programming · 350+ comments · 6 months ago

"You must vibe code & ship"

Vibe Coding: How I Built and Shipped an App Without Writing Code Using AI

The Rise of Vibe Coding: How AI is Changing Development





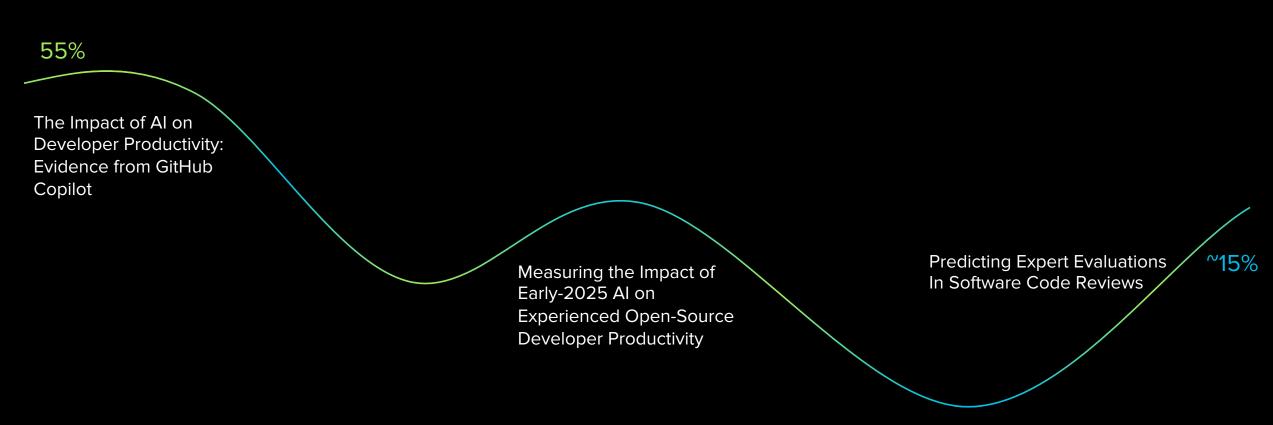
I see way more high agency product managers and non technical people build and ship software with Cursor / Windsurf / Cline. They are able to build out a startup MVP.

If you're not using these tools as an engineer, I fear that you're not going to be as effective as those who are.

4:30 PM · Feb 28, 2025 · **50.5K** Views



The Research on Al in Development





Productivity Drains

Misuse Reliability Scale Workflow

1. Using Al for the wrong tasks

2. Low accuracy 5. Large-repo context 6. Costly context switching limits
4. Extra review needed



Risks to Software





IP or data exposure



Unlicensed code

Security & Compliance



Unwanted edits



Skill erosion



Measuring

Use & Impact



Junior Developers Pipeline

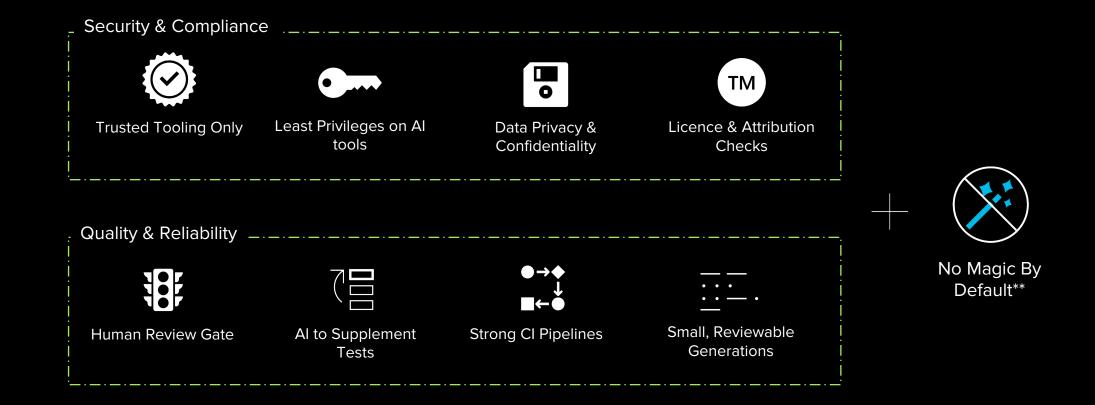
Translate this legacy code into English – no one has time for this.

Vertically centre this div for me and change the colour to yellow.

How do I recover 2.5 million rows from production database?



Non-Negotiable Guardrails





What about **Vibe Coding?

1. Process 2. Specific Scenarios





1. Agentic Workflow Process









2. Vibe Coding Features

	Yes (Vibe Code It!)
Sensitive Areas	Not touching auth, payments, compliance or sensitive data
Risk Level	Low risk as failure has minimal organisational impact
Requirements Flexibility	Flexible or "close enough" acceptable
Dependency Importance	Non-core / not foundational
Explainability	Black-box acceptable if it works as intended



Ensuring Al Adoption







Always Have a Goal





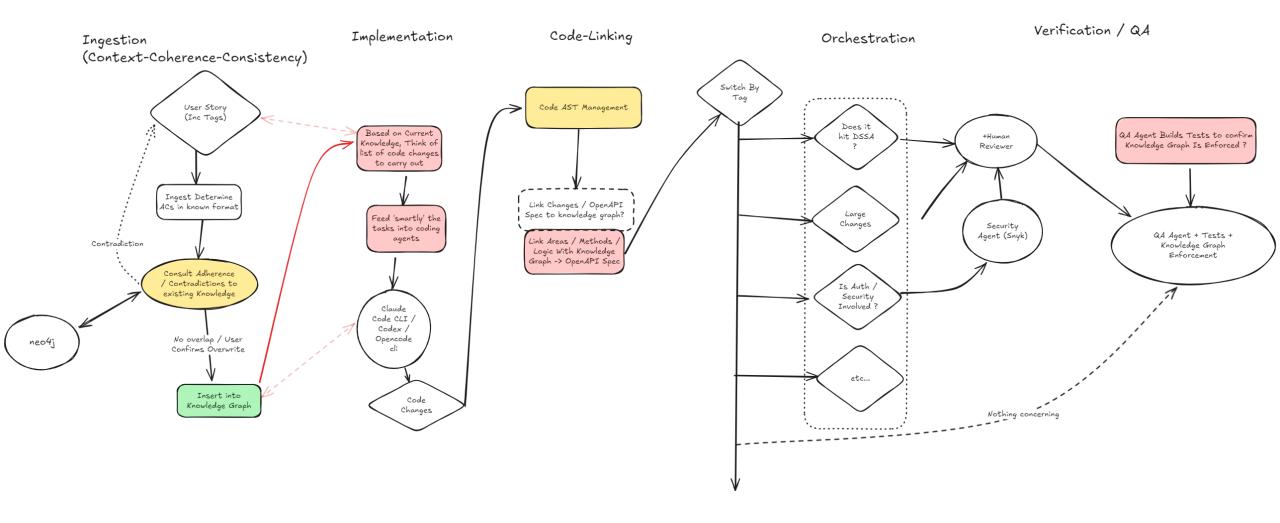
Our goal is to continuously push beyond today's Al guidelines by experimenting in real projects. The rules we have now keep adoption safe, but our day-to-day work is about exploring new techniques and use cases that challenge those limits. By doing this, we aim to make the current guardrails obsolete, expand how Al supports our processes, and deliver enterprise software more efficiently, without compromise, and improving the quality we stand for.



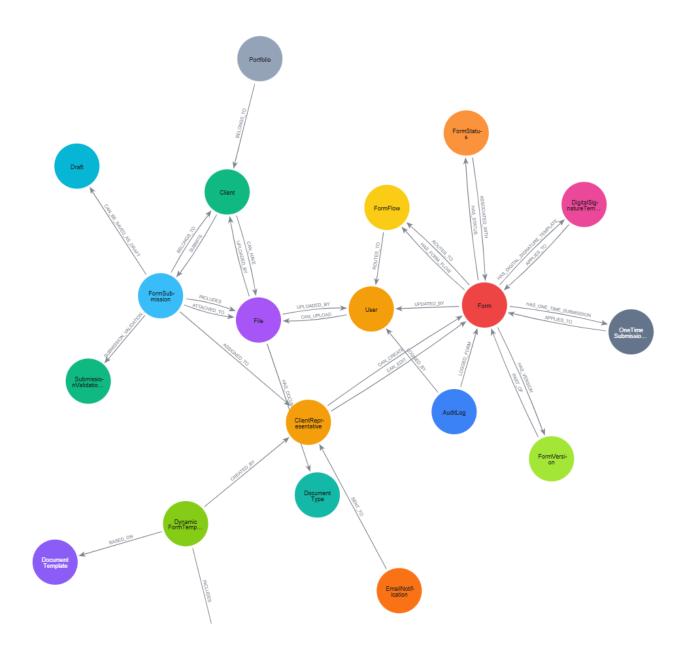
Our Current Focus

















Leading vs Lagging Metrics



Caring About the Long Term



Uplift vs Noise



What to Measure





What to Measure

Impact Speed





What to Measure



Throughput

- Lead Time for Change
- Deployment Frequency
- Failed Deployment Recovery Time

Instability

- Change Fail Rate
- Rework Rate NEW



What to Measure







Benchmark



"Things alter for the worse spontaneously, if they be not altered for the better designedly."

Francis Bacon



WHO WE ARE



High-Performance Teams



Leveraging Al

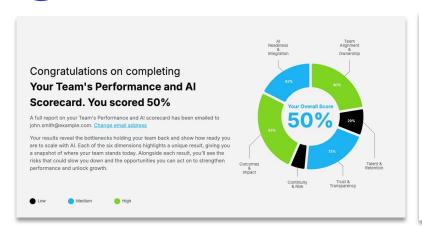


SPV Model



Your Performance Toolkit

1





https://cleverbit.scoreapp.com





Q&A

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SCALING AI-INTEGRATED HIGH-PERFORMANCE TEAMS



Thank you